## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 9, 2023

## **Eagle Pharmaceuticals, Inc.**

(Exact name of registrant as specified in its charter)

001-36306

(Commission File Number)

20-8179278

(IRS Employer Identification No.)

Delaware

(State or other jurisdiction of

incorporation)		
50 Tice Boulevard, Suite 315 Woodcliff Lake, NJ (Address of principal executive offices)		<b>07677</b> (Zip Code)
Registrant's telephor	ne number, including area cod	le: (201) 326-5300
Check the appropriate box below if the Form 8-K filing is intend following provisions:	ded to simultaneously satisfy t	he filing obligations of the registrant under any of the
$\square$ Written communications pursuant to Rule 425 under the Secu	urities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under the Exchan	ige Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to Rule 14d-2(	(b) under the Exchange Act (1	7 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(	(c) under the Exchange Act (1	7 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class Common Stock (par value \$0.001 per share)	Trading Symbol EGRX	Name of each exchange on which registered The Nasdaq Stock Market LLC
Indicate by check mark whether the registrant is an emerging ground Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §24)		cule 405 of the Securities Act of 1933 (17 CFR §230.405) or
Emerging growth company $\square$		
If an emerging growth company, indicate by check mark if the re or revised financial accounting standards provided pursuant to S		

#### Item 7.01 Regulation FD Disclosure.

On January 9, 2023, Eagle Pharmaceuticals, Inc., or the Company, made available the attached presentation of the Company's business, products and product candidates, which the Company will use at its previously announced presentation at the 41st Annual J.P. Morgan Healthcare Conference in San Francisco, California, being held January 9-12, 2023, and from time to time in meetings with investors.

The information furnished under this Item 7.01, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or subject to the liabilities of that section. The information shall not be deemed incorporated by reference into any other filing with the Securities and Exchange Commission made by the Company, regardless of any general incorporation language in such filing.

#### **Item 9.01** Financial Statements and Exhibits.

Exhibit No.	Description
<u>99.1</u>	Presentation of the Company
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

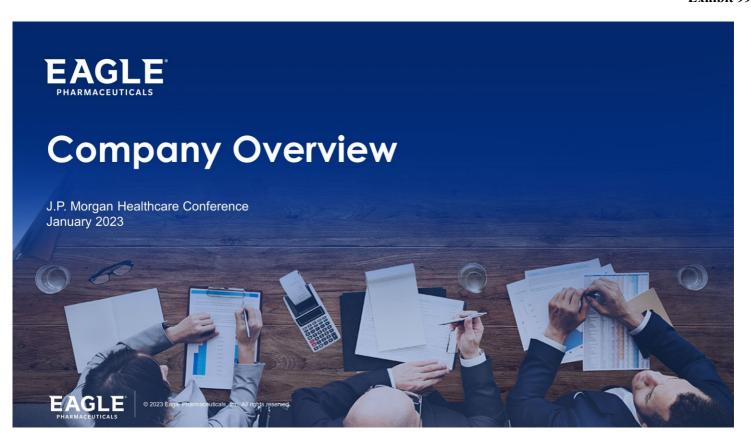
#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: January 9, 2023

#### EAGLE PHARMACEUTICALS, INC.

By: /s/ Scott Tarriff
Scott Tarriff
Chief Executive Officer



### **Forward-Looking Statements**

This presentation contains "forward-boding statements" within the meaning of the Private Sourcities Linguistion Reform Act of 1995, as amended, and other accurations but. Forward-boding statements that are not historical facts. Whords and phrases are intended to identify forward-boding statements. These statements include, but are not limited to, statements with respect to Engle Pharmacoelicials, Inc. 5; (Engle of the "Company") ability to achieve earnings growth and support research and development appearance and provides growth and support research and development expenses for fiscal year 2023 and opportations with respect to the Company's financial information, including projected adjusted BEITDA, no-704AP earnings per share and research and development expenses for fiscal year 2023 and opportations with respect to the product revenues and profits for fiscal years 2022 and 2023, including projected adjusted BEITDA, no-704AP earnings per share and research and development expenses for fiscal year 2023 and opportation with respect to the product revenues and profits for fiscal years 2022 and 2023, including projected adjusted BEITDA, no-704AP earnings per share and research and development expenses for fiscal year 2023 and opportation with respect and the product revenues and profits of riscal years 2022 and 2023, including projected estimated financial information, including private states and the product accordance of English special control of the Company's and expectations with respect to the product accordance of English special and the product candidates including the number and timing of development intains with respect to the product candidates. Including and an advantage of development products of development products and development programs and expectations with respect to the product candidates. The development of product accordance is the accordance of the Company's addition of the Company's addition and dark the development of product and development products and development products and developm

This presentation includes statistical and other industry and market data that the Company obtained from industry publications and research, surveys and studies conducted by third parties or us. Industry publications and third-party research, surveys and studies generally indicate that their information has been obtained from sources believed to be reliable, although they do not guarantee the accuracy or completeness of such information. All of the market data used in this presentation involves a number of assumptions and initializations, and studies are reliable, the Company has not independently verified such data. The industry in which the Company operates is subject to a high degree of uncertainty, change and risk due to a variety of factors, which could cause results to differ materially from those expressed in the estimates made by the independent parties and by the Company.



© 2023 Eagle Pharmaceuticals, Inc. All rights reserved

2

# Eagle Pharmaceuticals Financial Position as it Transforms into a Diversified Pharmaceutical Company

### **Strong Financial Position**



Share Buybacks \$246.1M\*



13M Diluted Shares Outstanding\*\*



Net Working Capital of \$63.2M\*



Cash + Receivables = \$112.3M\*



© 2023 Eagle Pharmaceuticals, Inc. All rights reserved.



Projected growth in earnings while still supporting R&D



Expect 2023 bendamustine decline to be manageable, maintaining ~ 75% of the gross profit



Expect increase in PEMFEXY sales 2023 vs. 2022



Non-Dilutive M&A except for \$25M (Related to Acacia)



Substantial capability for further expansion

\*As of 9/30/22; takes into account cash consideration paid for Acacia Pharma Group plc ("Acacia") acquisition \*\*As of 11/2/22

3

## **Eagle Pharmaceuticals Key Financial Metrics**

## **Earnings Timeline – Actuals and Estimates**

	2020	2021	LTM 9.30.22*	2023E Range**
Adjusted EBITDA (US\$M)	\$64.7	\$43.5	\$125.6	\$74.0 - \$80.0
Non-GAAP EPS	\$3.54	\$2.59	\$7.54	\$4.20 - \$4.53
EBITDA Multiple***	10x	16x	3x	5x
CAGR (EPS)		-27%	46%	6% - 9%

#### 2023 Business Development and R&D



Purchases of Enalare stock and option \$27.5M (combined)



Non-GAAP R&D Expenditure\* \$41M-\$45M

- CAL02 R&D \$23M-\$25M



\*See appendix for LTM 9.30.2022 GAAP to Non-GAAP EPS and Adjusted EBITDA reconciliation
\*\*2023 earnings and expense ranges reflect internal estimates, see slide 6 for details
\*\*\*Year end share price 2020-2022, starting price 2023 EGRX

## U.S. Bendamustine Revenue as Share of EGRX Total



#### 2023 Expectations

- Expect bendamustine decline to be manageable, maintaining ~ 75% of the gross profit
- Expect increase in PEMFEXY sales 2023 vs. 2022
- Company continues to evolve with more diversified revenue streams



© 2023 Eagle Pharmaceuticals, Inc. All rights reserved.

5

## Further Improving Margin and Contribution for Key Products

#### 4Q 2022: Expiring Development Partner Royalty on Bendamustine Franchise Profits

- BENDEKA, BELRAPZO & TREAKISYM
- 10% of profits
- \$12.5M in LTM 9.30.2022

#### Bought Down Future Royalties on PEMFEXY Profits for \$15M1

- Includes elimination of 25% royalty on next \$85M in profit
- Reduction in rates on subsequent profits

#### **PEMFEXY Opportunity**

- Company values commercial market at approx. \$550M / year at expected pricing <sup>2,3</sup>
- Eagle exited 2022 with approx. 6%² share of the segment and anticipates doubling share by end of
- Exit run rate of 6% of commercial equates to \$8M per quarter in value<sup>4</sup>
- https://investor.eagleus.com/news-releases/news-release Based on internal estimates for expected net price Based on IQVIA and internal data for normalized period

- Run rate is a measure of product usage by health care providers and may not necessarily align with the timing of recorded revenue



© 2023 Eagle Pharmaceuticals, Inc. All rights reserved

## **Eagle Pharmaceuticals Key** Financial Metrics

#### **Earnings Timeline – Actuals and Estimates** LTM 9.30.22\* 2020 2021 2023E Range\*\* Adjusted EBITDA (US\$M) \$64.7 \$43.5 \$125.6 \$74.0 - \$80.0 **Non-GAAP EPS** \$3.54 \$2.59 \$7.54 \$4.20 - \$4.53

EBITDA Multiple\*\*\* 16x 10x 3x 5x CAGR (EPS) -27% 46% 6% - 9%

### 2023 Business Development and R&D



Purchases of Enalare stock and option \$27.5M (combined)



- CAL02 R&D \$23M-\$25M



Adjusted EBITDA reconciliation
\*\*2023 earnings and expense ranges reflect internal estimates, see slide 6 for details



<sup>\*\*\*</sup>Year end share price 2020-2022, starting price 2023 EGRX

## Eagle Product Portfolio Is Supported by 75-Person Commercial Team





RYANODEX® For treatment of malignant hyperthermia



Vasopressin To increase blood pressure in adults with vasodilatory shock



For prevention of PONV\*, and treatment of PONV in patients who received antiemetic prophylaxis with an agent of a different class or have not received prophylaxis



#### Byfavo®

For the induction and maintenance of procedural sedation in adults undergoing procedures lasting 30 minutes or less







**BELRAPZO®** 

Treatment of chronic lymphocytic leukemia (CLL) and non-Hodgkin lymphoma (NHL)



© 2023 Eagle Pharmaceuticals, Inc. All rights reserved.



## PEMFEXY®\*\*

Treatment of nonsquamous non-small cell lung cancer and mesothelioma



Treatment of CLL, NHL and diffuse large B-cell lymphoma (DLBCL)

Rapid infusion (RI) (50ml) liquid formulation approved and launched in 2022

\*PONV Post operative nausea and vomiting \*\*Launched 2/1/22 \*\*\*Eagle's bendamustine franchise

## Eagle Pharmaceuticals Product Candidates and Pipeline Opportunities

Using cash flow from legacy products to fund R&D for branded pipeline. Additional cash and balance sheet equity available to acquire existing marketed assets.

#### Landiolol1

- Ultra-short-acting β1-antagonist with limited effect on blood pressure and inotropy<sup>4,5</sup>
- · Proposed Indication3 Shortterm reduction of ventricular rate in patients with supraventricular tachycardia, including atrial fibrillation and atrial flutter
- · NDA under review by FDA

#### CAL02<sup>2</sup>

- · Novel first-in-class broad-spectrum anti-virulence agent being developed for the treatment of severe community-acquired bacterial pneumonia
- · Global Phase 2 study underway
  - Approx. 276 patients expected
  - Approx. 120 centers in 22 countries
- · Interim analyses: At 33% of subjects completed and at 50% of subjects completed approximately 1 year after first patient in

#### ENA-0013

- · Post-op respiratory depression (Fast-track status)

  - Start fentanyl tox study ~ in early 2023 Expect to start Phase 2 enrollment ~ as early as 3Q23
  - Potential for Phase 2 topline data ~ in 2Q24
- · Community Drug Overdose

(BARDA and NIH funding)

- Executing toxicology studies with intramuscular formulation (IM)
- Expect Phase 1 enrollment as soon as mid-year 2023
- Apnea of Prematurity (Rare Pediatric Disease and Orphan Drug designations)

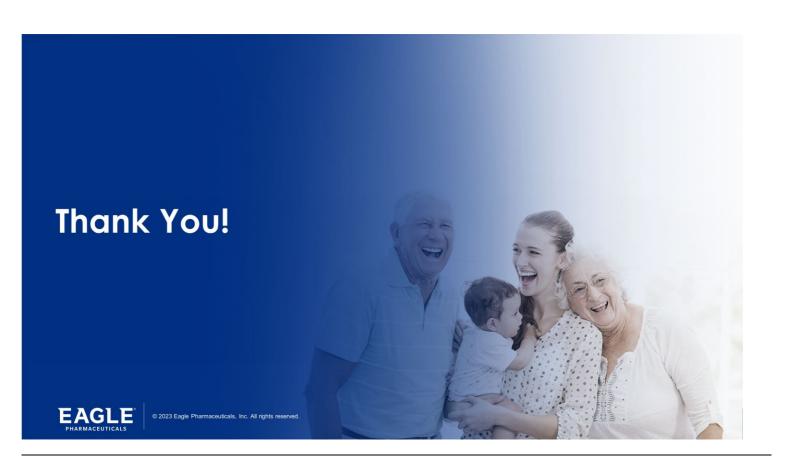
  - Completed animal proof of concept

  - Designing next set of animal studies and clinical pathway



Eagle Pharmaceuticals. Press Release, June 1, 2022\_https://investor.eagleus.com/news-releases/hews-release-details/eagle-pharmaceuticals. Press Release, November 14, 2021. https://investor.eagleus.com/news-releases/hews-release-details/eagle-pharmaceuticals. In with Option to acquire, Enalers 4. Shibatia S. et al. J Pharmacol Sci. 2012;118(2):255-256. S. Nidad Y. et al. J Arrhythm College.

© 2023 Eagle Pharmaceuticals, Inc. All rights reserved





## **Appendix**



#### **Non-GAAP Financial Performance Measures**

In addition to financial information prepared in accordance with U.S. GAAP, this presentation also contains adjusted EBITDA and adjusted non-GAAP earnings per share attributable to Eagle and projected adjusted non-GAAP R&D expense, adjusted non-GAAP CAL-02 R&D expense, adjusted EBITDA and adjusted non-GAAP earnings per share. The Company believes these measures provide investors and management with supplemental information relating to operating performance and trends that facilitate comparisons between periods and with respect to projected information.

Adjusted EBITDA excludes interest expense, interest income, income tax provision, depreciation expense, amortization expense, stock-based compensation expense, fair value adjustments on equity investment, expense of acquired in-process research and development, convertible promissory note related credit losses, fair value adjustments related to derivative instrument, expense related to collaboration with TYME, and severance.

Adjusted earnings per share information excludes amortization expense, stock-based compensation expense, depreciation expense, expense of acquired in-process research & development, severance, acquisition related costs, legal settlement, non-cash interest expense, fair value adjustments on equity investment, convertible promissory note related adjustments, fair value adjustments related to derivative instruments, foreign currency exchange loss, inventory step-up and the tax effect of these adjustments.

Adjusted non-GAAP R&D expense and adjusted non-GAAP CAL-02 R&D expense excludes stock-based compensation expense, depreciation expense, severance and expense of acquire in-process research &

The Company believes the use of non-GAAP financial measures helps indicate underlying trends in the Company's business and are important in comparing current results with prior period results and understanding projected operating performance. Non-GAAP financial measures provide the Company and its investors with an indication of the Company's baseline performance before items that are considered by the control to be reflective of the Company's ongoing results. See the reconciliation tables in Annex A of this presentation for details of the amounts excluded and included to arrive at certain of the non-GAAP financial measures.

Investors should note that reconciliations of the forward-looking or projected non-GAAP financial measures included in this presentation to their most comparable GAAP financial measures cannot be provided because the Company cannot do so without unreasonable efforts due to the unavailability of information needed to calculate the reconciling items and the variability, complexity, and limited visibility of comparable GAAP may cannot an expension of the company is unable to provide projected GAAP financial measures and the reconciling items than a substance of the company is unable to provide projected GAAP financial measures. GAAP CAL-02 R8D expense, adjusted EBITDA and adjusted non-GAAP earnings per share to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R8D expense, GAAP CAL-02 R8D expense, GAAP per per income and GAAP earnings per share and the reconciling items between projected GAAP to projected adjusted non-GAAP R8D expense, GAAP CAL-02 R8D expense, GAAP CAL-03 R8D expense, gate this time without unreasonable efforts. For example, with respect to GAAP R8D expense, GAAP CAL-02 R8D expense, gate to the fair value adjustments on equity investments and derivative instruments primarily due to nature of these transactions. Such unavailable information could be significant such that actual GAAP R8D expense, GAAP CAL-02 R8D expense, adjusted non-GAAP CAL-02

These non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with U.S. GAAP. The Company strongly encourages investors to review its consolidated financial statements and publicy-filed reports in their entirety and cautions investors that the non-GAAP financial measures used by the Company may differ from similar measures used by other companies, even when similar terms are used to identify such measures.



## EAGLE PHARMACEUTICALS, INC. RECONCILIATION OF GAAP TO ADJUSTED NON-GAAP EBITDA (UNAUDITED) (In thousands)

EAGLE PHARMACEUTICALS, INC.
RECONCILIATION OF GAAP TO ADJUSTED NON-GAAP NET INCOME AND
ADJUSTED NON-GAAP EARNINGS PER SHARE (UNAUDITED)
(In thousands, except share and per share amounts)
T 1 M 4

	Twelve Months Ended December 31,				
	2021			2020	
Net (loss) income - GAAP	\$	(8,627)	\$	11,989	
Add back:					
Interest expense, net of interest income		1,075		2,015	
Income tax provision		4,079		10,688	
Depreciation and amortization expense		3,760		3,538	
Add back:					
Stock-based compensation expense		19,555		24,750	
Fair value adjustments on equity investment		6,170		5,300	
Expense of acquired in-process research & development		15,339		-	
Convertible promissory note related credit losses		758		-	
Fair value adjustments related to derivative instrument		(686)		2,962	
Expense related to collaboration with Tyme		-		2,500	
Severance		2,084		924	
Adjusted Non-GAAP EBITDA	\$	43,507	\$	64,672	

		verve Montais La		
		2021	-	2020
Net (loss) income - GAAP	S	(8,627)	S	11,989
Adjustments:				
Cost of product revenues:				
Amortization expense		1,578		1,046
Research and development:				
Stock-based compensation expense		2,682		2,682
Depreciation expense		220		269
Expense of acquired in-process research & development		15,339		-
Severance		534		-
Selling, general and administrative:				
Stock-based compensation expense		16,873		22,074
Expense related to collaboration with Tyme		-		2,50
Amortization expense		1,418		1,62
Depreciation expense		544		60.
Severance		1,550		92
Other:				
Non-cash interest expense		472		47.
Fair value adjustments on equity investment		6,170		5,30
Convertible promissory note related credit losses		758		-
Fair value adjustments related to derivative instrument		(686)		2,96
Accretion of discount on convertible promissory note		(148)		
Tax effect of the non-GAAP adjustments		(4,276)		(3,69
Adjusted non-GAAP net income	s	34,401	s	48,74
Adjusted non-GAAP earnings per share:				
Basic	S	2.64	S	3.62
Diluted	S	2.59	S	3.54
Weighted average number of common shares outstanding:				
Basic		13,051,095		13,481,525
Diluted		13,265,181		13,771,393



EAGLE PHARMACEUTICALS, IN RECONCILIATION OF GAAP TO ADJUSTED NON-G		)
ADJUSTED NON-GAAP EARNINGS PER SHAI		,
(In thousands, except share and per share		
, , , , , , , , , , , , , , , , , , , ,		
Twelve Months Ended September 3	30,	
		2022
Net (loss) income - GAAP	S	18,850
Adjustments:		
Cost of product revenues:		
Amortization expense		6,561
Research and development:		
Stock-based compensation expense		2,349
Depreciation expense		190
Expense of acquired in-process research & development		339
Severance		260
Selling, general and administrative:		
Stock-based compensation expense		14,665
Expense related to collaboration with Tyme		-
Amortization expense		203
Depreciation expense		507
Severance		9,594
Acquisition related costs		12,837
Legal settlement		300
Other:		
Non-cash interest expense		1,270
Fair value adjustments on equity investment		7,478
Convertible promissory note related credit losses		5,254
Fair value adjustments related to derivative instrument		6,823
Foreign currency exchange loss		6,549
Inventory step-up		392
Accretion of discount on convertible promissory note		(46
Tax effect of the non-GAAP adjustments		1,773
Adjusted non-GAAP net income	\$	96,148
Adjusted non-GAAP earnings per share:		
Basic	S	7.43
Diluted	S	7.35
Weighted average number of common shares outstanding:		
Basic		12,942,450
Diluted		13,089,400

RECONCILIATION OF GAAP TO ADJUSTED NON-GAAP EBIT	DA (UNAUDITED)			
(In thous ands)				
Twelve Months Ended September 30,				
	2022			
Net (loss) income - GAAP	\$ 18,850			
Add back:				
Interest expense, net of interest income	3,186			
Income tax provision	24,731			
Depreciation and amortization expense	10,154			
Add back:				
Stock-based compensation expense	31,887			
Fair value adjustments on equity investment	9,378			
Expense of acquired in-process research & development	15,339			
Convertible promissory note related adjustments	5,000			
Fair value adjustments related to derivative instrument	6,569			
Foreign currency exchange loss	6,549			
Legal Settlement	300			
Acquisition related costs	12,837			
Inventory step-up	392			
Severance	10,462			
Adjusted Non-GAAP EBITDA	\$ 155,634			