# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 6, 2023

# **Eagle Pharmaceuticals, Inc.**

(Exact name of registrant as specified in its charter)

001-36306

(Commission File Number)

**Delaware** (State or other jurisdiction of

20-8179278

(IRS Employer Identification No.)

incorporation)		
50 Tice Boulevard, Suite 315 Woodcliff Lake, NJ (Address of principal executive offices)		<b>07677</b> (Zip Code)
Registrant's telepho	one number, including area	code: (201) 326-5300
Check the appropriate box below if the Form 8-K f under any of the following provisions:	filing is intended to simult	taneously satisfy the filing obligations of the registrant
☐ Written communications pursuant to Rule 425 und	er the Securities Act (17 C	FR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 under t	the Exchange Act (17 CFR	240.14a-12)
☐ Pre-commencement communications pursuant to F	Rule 14d-2(b) under the Ex	change Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to F	Rule 13e-4(c) under the Ex	change Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the	Act:	
Title of each class Common Stock (par value \$0.001 per share)	Trading Symbol EGRX	Name of each exchange on which registered The Nasdaq Stock Market LLC
Indicate by check mark whether the registrant is an er CFR §230.405) or Rule 12b-2 of the Securities Excha		as defined in Rule 405 of the Securities Act of 1933 (17 §240.12b-2).
Emerging growth company □		
If an emerging growth company, indicate by check complying with any new or revised financial account	- C	s elected not to use the extended transition period for suant to Section 13(a) of the Exchange Act. $\Box$

#### Item 7.01 Regulation FD Disclosure.

On June 6, 2023 Eagle Pharmaceuticals, Inc., or the Company, released an investor presentation relating to the Company's business, products and product candidates, which the Company will use from time to time in meetings with investors.

A copy of the above-referenced presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. The information furnished pursuant to Item 7.01 of this current report, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or the Exchange Act, or otherwise subject to the liabilities of that section, and shall not be deemed incorporated by reference into any of the Company's filings under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in such filing. The furnishing of the information in this Current Report on Form 8-K is not intended to, and does not, constitute a determination or admission by the Company that the information in this Current Report on Form 8-K is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Company.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

99.1 Presentation of the Company, dated June 6, 2023.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: June 6, 2023 EAGLE PHARMACEUTICALS, INC.

By: /s/ Scott Tarriff
Scott Tarriff
Chief Executive Officer

#### Exhibit 99.1



## **Forward-Looking Statements**

This presentation contains "Focused-looking statements" within the meaning of the Private Securities. Litigation Reform Act of 1095, as amended, and other securities law Forward-looking statements are statements that are not historical facts. Words and phrases acids as "special" within 150 and the private and similar expressions are intended to identify forward-looking statements. These statements include, but are not limited by statements with respect to legally for further expression and improve empiris and contribution of key products; expectations with respect to the Company's Pablity to achieve earnings growth and support research and development, and its capability for further expression and improve empiris and contribution of key products; expectations with respect to the Company's famination and adjusted non-GAAP CAL-02 ReD express for fiscal year 2023 and expectations with respect to indicate the revenue and profits for fiscal year 2023, including projected estimated mixed from the product revenue and profits for the product revenue and profits in the product in the product in the product revenue and profits for fiscal year 2023 and expectations with respect to the company's famination and the product revenue and profits and the product revenue and profits in the product in the pro



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## Eagle Pharmaceuticals Financial Position as it Transforms into a **Diversified Pharmaceutical Company**

## **Strong Financial Position**



To date in Q2 2023, we have seen significant reduced net receivables on cash collection while maintaining steady revenue



Paid down a meaningful amount of our revolver



Strong operating cash flow generation and adjusted EBITDA from our business\*, \*\*\*



Net Working Capital of \$94.7M\* + Cash + Receivables = \$136.9M\*



13.1M shares outstanding on a fully-diluted basis\*\*



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Expect 2023 bendamustine revenue decline to be manageable, maintaining ~ 75% of the gross profit for 2023



Expect increase in PEMFEXY® net sales 2023 vs. 2022



Executed non-dilutive M&A, except for \$25M of Eagle common stock issued in connection with Acacia acquisition



Substantial potential for further expansion

\*As of 3/31/2023

\*\*\* As of 5/2/2023

\*\*\* Adjusted EBITDA is a non-GAAP financial measure. For a description and reconciliation of this non-GAAP financial measure to its most comparable GAAP financial measure, please see the appendix at the end of this presentation.

# **Eagle Pharmaceuticals Key Financial** Metrics: reiterating our estimates

### Earnings Timeline – Actuals and Estimates

	2020	2021	2022	2023E Range <sup>2</sup>
Adjusted EBITDA (US\$M) <sup>1</sup>	\$64.7	\$28.2	\$132.1	\$74.0 - \$80.0
Non-GAAP EPS <sup>1</sup>	\$3.54	\$1.68	\$7.79	\$4.20 - \$4.53
Adjusted EBITDA Multiple <sup>3</sup>	10x	24x	3x	3x
CAGR (Adjusted non-GAAP EPS)				6% - 9%

- Adjusted EBITDA, adjusted non-GAAP earnings per share, adjusted EBITDA multiple, adjusted non-GAAP earnings per share CAGR and adjusted non-GAAP R3D expense and adjusted non-GAAP. R3D expense and adjusted non-GAAP financial measures. For descriptions and reconciliations of these non-GAAP financial measures to their most comparable GAAP financial measures, please see the appendix at the end of this presentation.

  Expected 2023 Adjusted EBITDA and Adjusted non-GAAP earnings per Share and related measures based internal estimates. Adjusted EBITDA multiple is calculated as Eagle's market capitalization divided by Adjusted EBITDA for the corresponding 12-month period using year end share price 2020-2022, 30-day moving average 5/31/2023.





Purchases of Enalare stock in Q1 of \$27.5M \$12.5M and expected purchase of \$15M



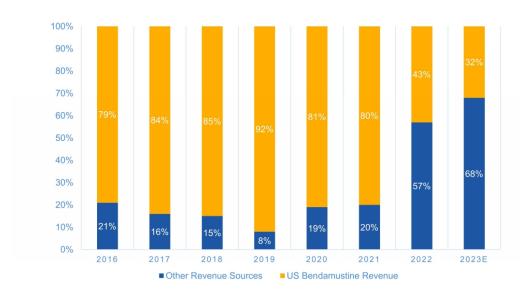
Expected 2023 Adjusted Non-GAAP R&D Expense<sup>2</sup>

### \$41M-\$45M

- Includes CAL02 R&D expenditure of \$23M-\$25M



## U.S. Bendamustine Revenue as Share of EGRX Total



## 2023 Expectations

- Expect bendamustine decline to be manageable, maintaining ~ 75% of the gross profit
- Expect increase in PEMFEXY sales 2023 vs. 2022
- Company continues to evolve with more diversified revenue streams



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# **Further Improving Contribution for Key Products**

### 4Q 2022: Expiring Development Partner Royalty on Bendamustine Franchise Profits

- BENDEKA®, BELRAPZO® & TREAKISYM®
- · 10% of profits
- \$11.5M in 2022

### Bought Down Future Royalties on PEMFEXY Profits for \$15M payment1

- Includes elimination of 25% royalty on first \$85M of profit beginning October 1, 2022
- · Reduction in royalty rates on subsequent profits

### PEMFEXY Opportunity

- Company expects greater net revenue in 2023 versus \$67 million of net revenue in 2022
- · Achieved 18% market share in early Q2, expected continued growth throughout the year
- Exited December 2022 with run rate of 6% of commercial volume<sup>2</sup>
- https://investor.eagleus.com/news-releases/news-release-details/eagle-pharmaceuticals-receives-fda-approval-additional
   Run rate is a measure of product usage by health care providers and may not necessarily align with the timing of recorded revenue



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## BARHEMSYS® and BYFAVO® Business Update



Q2 QTD total net product sales currently equal to Q1 2023 revenues with 4 weeks of Q2 sales remaining

- Combined net product sales for Q1 2023 were ~\$1M (which grew 32% sequentially)
- Momentum continues to build with product adoption by key stakeholders



Growth primarily driven by Eagle's experienced commercial team and access in the hospital space



Eagle does not plan to launch landiolol for reasons including not losing momentum on BARHEMSYS & BYFAVO



Eagle will not pay the AOP milestone that would have been due (upon acceptance of the NDA) along with the necessary investment; Eagle will also avoid dilutive launch costs for landiolol

- Landiolol was in-licensed prior to the acquisition of Acacia (Barhemsys & Byfavo) and Enalare ENA-001 investment



Gross margins on BARHEMSYS and BYFAVO are higher compared to expected gross margins for landiolol due to relative royalty obligations



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# **Acute Care Business Update**

#### Landiolol

On June 1, 2022, AOP Orphan Pharmaceuticals GmbH ("AOP"), with whom the Company entered into a licensing agreement in August 2021, submitted an NDA for landiolol, a short-acting, intravenous, cardio-selective beta-1 adrenergic blocker product candidate for the short-term reduction of ventricular rate in patients with supraventricular tachycardia. On June 1, 2023, we received from AOP a complete response letter from the FDA dated May 31, 2023. The letter indicates that the FDA has determined that it cannot approve the NDA in its present form. On June 6, 2023, the Company provided AOP with notice of termination of the licensing agreement, which we believe alleviates the obligation for any additional payments to AOP.



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# Overview of Eagle's Business Development Strategy











- ✓ Goal for an immediately accretive transaction
- ✓ Debt ratio of ~2.5x
- ✓ Leverage infrastructure
- ✓ Opportunity for synergies / expense reductions
- ✓ Oncology
- Potentially able to finance with cash on balance sheet or supplement with additional debt financing
- Quickly pay down debt

 Targeting one or two product company



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## Eagle Product Portfolio Is Supported by 75-Person Commercial Team





#### RYANODEX® For treatment of malignant hyperthermia



#### **BARHEMSYS®**

For prevention of PONV\*, and treatment of PONV in patients who received antiemetic prophylaxis with an agent of a different class or have not received prophylaxis



#### **BYFAVO**®

For the induction and maintenance of procedural sedation in adults undergoing procedures lasting 30 minutes or less









Treatment of nonsquamous non-small cell lung cancer and mesothelioma





**BELRAPZO®** 

Treatment of chronic lymphocytic leukemia (CLL) and non-Hodgkin lymphoma (NHL)



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\*PONV Post operative nausea and vomiting \*\*Launched 2/1/22 \*\*\*Eagle's bendamustine franchise



#### TREAKISYM® Japan\*\*\*

Treatment of CLL, NHL and diffuse large B-cell lymphoma (DLBCL)

Rapid infusion (RI) (50ml) liquid formulation approved and launched in 2022

## **Eagle Pharmaceuticals Product Candidates and Pipeline Opportunities**

Using cash flow from legacy products to fund R&D for branded pipeline Additional cash and balance sheet available to potentially acquire existing marketed assets

#### CAL021

- Novel first-in-class broad-spectrum anti-virulence agent being developed for the treatment of severe community-acquired bacterial pneumonia
- Global Phase 2 study underway
  - Approx. 276 patients expected
  - Approx. 120 centers in 22 countries expected
- Interim analyses: At 33% of subjects completed and at 50% of subjects completed approximately 1 year after first patient in

#### **ENA-001**<sup>2</sup>

- ENA-001 is an investigational new chemical entity being developed by Enalare as an agnostic respiratory stimulant for multiple patient populations experiencing respiratory depression
- Post-op respiratory depression (Fast-track status)
  - Enalare commenced fentanyl tox study ~ in early 2023
  - Expect to start Phase 2 enrollment ~ as early as 3Q23
- Community Drug Overdose (BARDA and NIH funding)
  - Executing toxicology studies with intramuscular formulation (IM)
  - Expect Phase 1 enrollment as soon as mid-year 2023
- Apnea of Prematurity (Rare Pediatric Disease and Orphan Drug designations)
  - Completed animal proof of concept
  - Designing next set of animal studies and clinical pathway

#### **Fulvestrant**

- Clinical study results favorable
- Next FDA meeting set for August 2023

Eagle Pharmaceuticals. Press Release, November 14, 2022. <a href="https://investor.eagleus.com/news-releases/news-releases/news-release-details/eagle-pharmaceuticals-announces-fda-acceptance-investigationae</a>. In August 2022, Eagle acquired a 17% equity stake in Enalare, with an option to purchase the remaining shares of Enalare upon achievement of specified milestones.



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# **Financial Appendix**



## **Non-GAAP Financial Measures**

In addition to financial information prepared in accordance with U.S. GAAP, this presentation also contains adjusted EBITDA, adjusted non-GAAP earnings per share, adjusted EBITDA multiple, adjusted non-GAAP earnings per share CAGR, adjusted non-GAAP R&D expense and adjusted non-GAAP CAL-02 R&D expense. The Company believes these measures provide investors and management with supplemental informat relating to operating performance and trends that facilitate comparisons between periods and with respect to projected information. Adjusted EBITDA and adjusted EBITDA multiple exclude interest expense net of interest income, income tax provision, depreciation and amortization expense, stock-based compensation expense, fair value adjustments on equity investment, convertible promissory note related adjustments. adjustments related to derivative instruments, foreign currency exchange gain, gain on euro debt, legal settlement, acquisition related costs, inventory step-up, debt issuance cost and severance. Adjusted EBITDA multiple is calculated as Eagle's market capitalization divided by Adjusted EBITDA for the corresponding 12-month period. Adjusted non-GAAP earnings per share and adjusted non-GAAP earnings per share CAGR information exclude amortization expense, stock-based compensation expense, depreciation expense, severance, acquisition related costs, legal settlement, non-cash interest expense, fair value adjustments on equity investment, convertible promissory note related adjustments, fair value adjustments related to derivative instruments, foreign currency exchange gain, inventory step-up, and the tax effect of these adjustments. Adjusted non-GAAP R&D expense and adjusted non-GAAP CAL-02 R&D expense exclude stock-based compensation expense, depreciation expense, and severance. The Company believes the use of non-GAAP financial measures helps indicate underlying trends in the Company's business and are important in comparing current results with prior period results and understanding projected operating performance. Non-GAAP financial measures provide the Company and its investors with an indication of the Company's baseline performance before items that are considered by the Company not to be reflective of the Company's ongoing results. See the reconciliation tables in the Financial Appendix of this presentation for details of the amounts excluded and included to arrive at certain of the non-GAAP financial measures. Investors should note that reconciliations of the forward-looking or projected non-GAAP financial measures included in this presentation to their most comparable GAAP financial measures cannot be provided because the Company cannot do so without unreasonable efforts due to the unavailability of information needed to calculate the reconciling items and the variability, complexity, and limited visibility of comparable GAAP measures, and the reconciling items that would be excluded from the non-GAAP financial measures in the future. Likewise, the Company is unable to provide projected GAAP financial measures. GAAP projections and reconciliations of the components of projected adjusted non-GAAP R&D expense, adjusted non-GAAP CAL-02 R&D expense, adjusted EBITDA, adjusted non-GAAP earnings per share CAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, GAAP CAL-02 R&D expense, GAAP earnings per share CAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, GAAP CAL-02 R&D expense, GAAP earnings per share and GAAP earnings per share CAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, adjusted EBITDA, adjusted to non-GAAP earnings per share cAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, adjusted EBITDA, adjusted non-GAAP earnings per share cAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, adjusted EBITDA, adjusted non-GAAP earnings per share cAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, adjusted EBITDA, adjusted non-GAAP earnings per share cAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, adjusted EBITDA, adjusted non-GAAP earnings per share cAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, adjusted EBITDA, adjusted non-GAAP earnings per share cAGR to their most comparable GAAP financial measures are not provided because the quantification of projected GAAP R&D expense, adjusted EBITDA, adjusted non-GAAP earnings per share cAGR to their most comparable gas financial measures are not provided because the quantification of projected GAAP R&D expense, adjusted EBITDA, adjusted EBITDA adjusted BATTDA adjusted EBITDA adjusted EBITDA adjusted EBITDA adjusted EBITDA adjusted EBITDA adjusted EB adjusted EBITDA multiple and adjusted non-GAAP earnings per share CAGR cannot be reasonably calculated or predicted at this time without unreasonable efforts. For example, with respect to GAAP R&D expense and GAAP CAL-02 R&D expense, the Company is not able to calculate the favorable or unfavorable expenses related to the fair value adjustments on equity investments and derivative instruments primarily due to nature of these transactions. Such unavailable information could be significant such that actual GAAP R&D expense, GAAP CAL-02 expense, GAAP net income, GAAP earnings per share and GAAP earnings per share CAGR would vary significantly from projected adjusted non-GAAP R&D expense, adjusted non-GAAP call-02 R&D expense, adjusted EBITDA, adjusted non-GAAP earnings per share, adjusted EBITDA multiple and adjusted non-GAAP earnings per share CAGR. These non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with U.S. GAAP. In addition from time to time in the future there may be other items that the company may exclude for purposes of its non-GAAP financial measures; and the Company has ceased, and may in the future cease, to exclude items that it has historically excluded for purposes of its non-GAAP financial measures. For example, beginning in the fourth quarter 2022, the Company no longer excludes expense of acquired in-process research & development from the Company's adjusted non-GAAP net income or adjusted EBITDA, their line item components, and non-GAAP earnings per share. For purposes of comparability, non-GAAP adjusted financial measures for the twelve months ended December 31, 2021 and 2020 have been updated to reflect this change. Accordingly, such expenses are not excluded from its non-GAAP financial measures for the twelve months ended December 31, 2022, 2021 and 2020, as detailed in the reconciliation tables that follow, or from 2023 guidance. Likewise, the Company may determine to modify the nature of its adjustments to arrive at its non-GAAP financial measures. The Company strongly encourages investors to review its consolidated financial statements and publicly-filed reports in their entirety and cautions investors that the non-GAAP financial measures used by the Company may differ from similar measures used by other companies, even when similar terms are used to identify such measures



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# EAGLE PHARMACEUTICALS, INC. RECONCILIATION OF GAAP TO ADJUSTED NON-GAAP EBITDA (UNAUDITED) (In thousands)

	Twelve M	Twelve Months Ended December 31,				
	2022	2021	2020			
Net income (loss) - GAAP	\$ 35,642	\$ (8,627)	\$ 11,989			
Add back:						
Interest expense, net of interest income	3,774	1,075	2,015			
Income tax provision	25,791	4,079	10,688			
Depreciation and amortization expense	12,024	3,760	3,538			
Add back:						
Stock-based compensation expense	16,451	19,555	24,756			
Fair value adjustments on equity investment	4,457	6,170	5,300			
Convertible promissory note related adjustments	4,242	758	_			
Fair value adjustments related to derivative instruments	7,965	(686)	2,962			
Expense related to collaboration with Tyme	_	_	2,500			
Foreign currency exchange loss	(647)	_	_			
Gain on euro debt	(264)	_	_			
Legal Settlement	300	_	_			
Acquisition related costs	13,122	_	_			
Inventory step-up	546	_	_			
Debt issuance cost	258	_	_			
Severance	8,451	2,084	924			
Adjusted Non-GAAP EBITDA	\$ 132,112	\$ 28,168	\$ 64,672			



# EAGLE PHARMACEUTICALS, INC. RECONCILIATION OF GAAP TO ADJUSTED NON-GAAP NET INCOME AND ADJUSTED NON-GAP EARNINGS PER SHARE (UNAUDITED) (In thousands, except share and per share amounts)

		Twelve Months Ended December 31,				1.
	2022		2021		2020	
Net income (loss) - GAAP	\$	35,642	\$	(8,627)	\$	11,989
Adjustments:						
Cost of product revenues:						
Amortization expense		11,378		1,578		1,046
Research and development:						
Stock-based compensation expense		2,450		2,682		2,682
Depreciation expense		167		220		269
Severance		_		534		_
Selling, general and administrative:						
Stock-based compensation expense		14,001		16,873		22,074
Expense related to collaboration with Tyme		_		_		2,500
Depreciation expense		479		544		603
Severance		8,451		1,550		924
Acquisition related costs		13,122		_		_
Amortization expense		_		1,418		1,620
Legal settlement		300		_		_
Debt issuance costs		258		-		-
Other:						
Non-cash interest expense		2,078		472		472
Fair value adjustments on equity investment		4,457		6,170		5,300
Convertible promissory note related adjustments		4,646		610		_
Fair value adjustments related to derivative instruments		7,965		(686)		2,962
Foreign currency exchange loss		(647)		_		_
Gain on euro debt		(264)		_		_
Inventory step-up		546		_		_
Tax effect of the non-GAAP adjustments		(3,237)		(1,054)		(3,699)
Adjusted non-GAAP net income	\$	101,792	\$	22,284	\$	48,742
THE STATE OF THE S	_	101,172	Ť	22,201	Ť	10,712
Adjusted non-GAAP earnings per share:						
Basic	\$	7.87	S	1.71	S	3.62
Diluted	\$	7.79	S	1.68	S	3.54
Weighted average number of common shares outstanding:						
Basic		12,933,896	1	3,051,095	13	,481,525
Diluted	1	13,065,494	1	3,265,181	13	,771,393



