

## Eagle Pharmaceuticals, Inc. Reports Second Quarter 2015 Results

August 11, 2015

Eagle Pharmaceuticals, Inc. ("Eagle" or "the Company") (Nasdaq:EGRX) today announced its financial results for the three- and six-month periods ended June 30, 2015. Highlights of and subsequent to the second quarter of 2015 include:

- The U.S. Food and Drug Administration ("FDA") accepted for filing the New Drug Application ("NDA") for Eagle's bendamustine hydrochloride (HCI) rapid infusion product (the "rapid infusion" product) for the treatment of patients with chronic lymphocytic leukemia ("CLL") and patients with indolent B-cell non-Hodgkin lymphoma ("NHL") that has progressed during or within six months of treatment with rituximab or a rituximab-containing regime. The FDA action date for this NDA under the Prescription Drug User Fee Act ("PDUFA") is December 13, 2015;
- The FDA accepted for filing the NDA for Eagle's unique, ready-to-use, liquid bivalirudin ("RTU bivalirudin") for the treatment of patients: (1) undergoing percutaneous coronary intervention ("PCI") with use of glycoprotein Ilb/IIIa inhibitor, (2) undergoing PCI with, or at risk of, heparin-induced thrombocytopenia and thrombosis syndrome, and/or (3) with unstable angina undergoing percutaneous transluminal coronary angioplasty ("PTCA"). The FDA action date for this NDA under PDUFA is March 19, 2016;
- The U.S. Patent and Trademark Office granted two new patents pertaining to the rapid infusion bendamustine product, both extending to March 2033:
- RYANODEX® (dantrolene sodium) for Injectable Suspension was granted seven years of U.S. market exclusivity for the treatment of malignant hyperthermia ("MH") by the FDA;
- Advanced plans to conduct a clinical trial of RYANODEX<sup>®</sup> for the treatment of exertional heat stroke, a potential new indication, in September 2015 in Saudi Arabia;
- Product sales increased to \$3.7 million compared to \$0.4 million for the second quarter of 2014;
- Total revenue was \$6.0 million compared to \$5.8 million for the second guarter of 2014;
- Net loss was \$(8.2) million, or \$(0.53) per basic and diluted share, compared to a net loss attributable to common stockholders of \$(2.9) million, or \$(0.21) per basic and diluted share, for the second quarter of 2014; and
- Cash, cash equivalents and short-term investments were \$103.7 million at June 30, 2015.

"This was another very positive quarter for Eagle, marked by 22% sequential growth in product revenues and continued execution of our strategy. We now have NDAs for three significant products on file with the FDA, with PDUFA dates in the next eight months," said Scott Tarriff, President and Chief Executive Officer of Eagle Pharmaceuticals. "We expect that by this time next year, we will be marketing at least four products, which we estimate represents an aggregate market opportunity in excess of \$1.4 billion, while also receiving royalties from Teva on sales of rapid infusion bendamustine, assuming regulatory approvals. We are very excited about Eagle's growth prospects and our ability to deliver value to our shareholders."

### Second Quarter 2015 Financial Results

Total revenue for the three months ended June 30, 2015 was \$6.0 million, as compared to \$5.8 million for the three months ended June 30, 2014. A summary of total revenue is outlined below:

	Three Months Ended June 30,					Increase/		
	2015		2014		(Decrease)			
	(in thousands)							
Product sales	\$	3,730	\$	350	\$	3,380		
Royalty income		2,272		1,942		330		
License and other income				3,500		(3,500)		
Total revenue	\$	6,002	\$	5,792	\$	210		

Product sales are primarily comprised of sales of RYANODEX<sup>®</sup>, which was launched in August 2014, diclofenac-misoprostol, which was launched in January 2015, and sales of argatroban to two commercial partners. The latter also contributes royalty income. The \$3.3 million increase in product sales in the second quarter of 2015 was driven by \$1.4 million in net sales of RYANODEX<sup>®</sup>, \$0.6 million in net sales of diclofenac/misoprostol, and a \$1.3 million increase in argatroban sales.

The \$0.3 million increase in royalty income in the second quarter of 2015 reflects higher end-use sales of argatroban by our commercial partners.

License and other income in the second quarter of 2014 was related to a milestone event associated with the FDA approval of diclofenac/misoprostol. There was no license and other income in the second guarter of 2015.

Cost of revenues increased by \$1.8 million to \$3.3 million in the second quarter of 2015 as compared to \$1.5 million in the three months ended June 30, 2014, driven by higher sales of the three aforementioned products.

Research and development expenses were \$5.9 million in the second quarter of 2015 as compared to \$4.5 million in the three months ended June 30, 2014. The increase reflects an increase in spending due to the timing of the bivalirudin NDA submission, costs related to the pemetrexed program, and higher salaries and other personnel related expenses, offset in part by a decrease in spending related to bendamustine, for which the NDA was submitted in the first quarter of 2015, and diclofenac/misoprostol, which was launched in January.

Selling, general and administrative ("SG&A") expenses were \$5.1 million in the second quarter of 2015 as compared to \$2.7 million in the three months ended June 30, 2014. Sales and marketing expenses increased by \$1.0 million to \$1.9 million in the second quarter of 2015, primarily driven by RYANODEX® marketing expenses. Other SG&A expenses increased by \$1.2 million for salary and personnel-related expenses and \$0.2 million related to professional fees, as compared with the prior year quarter.

Net loss for the second quarter of 2015 was \$(8.2) million, or \$(0.53) per basic and diluted share, compared to a net loss of \$(2.9) million, or \$(0.21) per basic and diluted share, for the three months ended June 30, 2014.

#### Liquidity

The Company had \$103.7 million in cash, cash equivalents, and short-term investments; \$194.6 million in additional paid in capital; and \$96.4 million in stockholders' equity as of June 30, 2015.

#### **Conference Call**

As previously announced, Eagle management will host its second quarter conference call as follows:

Date Tuesday, August 11, 2015

Time 8:30 a.m. EDT

Telephone 877-876-9176 (U.S.) or 785-424-1667 (International)

Access code **EGRXQ215**Webcast (live and archive) <a href="https://www.eagleus.com">www.eagleus.com</a>

A telephone replay will be available shortly after the completion of the call for one week at 800-723-0532 (U.S.) or 402-220-2655 (International), passcode EGRXQ215.

#### About Eagle Pharmaceuticals, Inc.

Eagle is a specialty pharmaceutical company focused on developing and commercializing injectable products that address the shortcomings, as identified by physicians, pharmacists and other stakeholders, of existing commercially successful injectable products. Eagle's strategy is to utilize the FDA's 505(b)(2) regulatory pathway. Additional information is available on the company's website at <a href="https://www.eagleus.com">www.eagleus.com</a>.

 $\mathsf{RYANODEX}^{\circledR}$  is a registered trademark of Eagle Pharmaceuticals, Inc.

#### **Forward-Looking Statements**

This press release contains forward-looking information within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, and other securities laws. Forward-looking statements are statements that are not historical facts. Words such as "will," "may," "intends," "anticipate(s)," "plan," "enables," "potentially," "look forward," "on track," and similar expressions are intended to identify forward-looking statements. These statements include, but are not limited to, statements regarding future events including, but not limited to: the achievement of milestones under the license agreement with Cephalon, Inc., a wholly-owned subsidiary of Teva Pharmaceutical Industries Ltd ("Teva"), for the U.S. and Canadian rights to Eagle's bendamustine hydrochloride rapid infusion product and their impact on Eagle's profitability; and replicating the success of our sales of RYANODEX® for our other product candidates, including our RTU bivalirudin candidate. All of such statements are subject to certain risks and uncertainties, many of which are difficult to predict and generally beyond Eagle's control, that could cause actual results to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. Such risks include, but are not limited to: success in gaining timely FDA approval of the rapid infusion bendamustine product for the treatment of patients with CLL and patients with indolent B-cell NHL that has progressed during or within six months of treatment with rituximab or a rituximab-containing regimen, and for the RTU bivalirudin product for the treatment of patients (1) undergoing percutaneous coronary intervention (PCI) with use of glycoprotein IIb/IIIa inhibitor, (2) undergoing PCI with, or at risk of, heparin-induced thrombocytopenia and thrombosis syndrome, and/or (3) with unstable angina undergoing percutaneous transluminal coronary angioplasty (PTCA), if at all; the timing and level of success of a future launch of the rapid infusion bendamustine product by Teva and the RTU bivalirudin product by Eagle; the success of our commercial relationship with Teva and the parties' ability to work effectively together; whether Eagle and Teva will successfully perform their respective obligations under the license agreement; difficulties or delays in manufacturing; the availability and pricing of third party sourced products and materials; successful compliance with FDA and other governmental regulations applicable to manufacturing facilities, products and/or businesses; general economic conditions; the strength and enforceability of our intellectual property rights; the timing of product launches; the successful marketing of our products; the risks inherent in the early stages of drug development and in conducting clinical trials; and other factors that are discussed in Eagle's Annual Report on Form 10-K for the year ended September 30, 2014, and its other filings with the U.S. Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof, and we do not undertake any obligation to revise and disseminate forward-looking statements to reflect events or circumstances after the date hereof, or to reflect the occurrence of or non-occurrence of any events.

# (In thousands, except share and per share amounts) (unaudited)

	June 30, 2015 December 31, 2014					
ASSETS				<u>.</u>		
Current assets:						
Cash and cash equivalents	\$	13,686	\$	34,869		
Short-term investments		89,999		_		
Accounts receivable		12,982		11,956		
Inventories		2,325		1,242		
Prepaid expenses and other current assets		1,559		1,640		
Total current assets		120,551		49,707		
Property and equipment, net		374		342		
Other assets		104		45_		
Total assets	\$	121,029	\$	50,094		
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities:						
Accounts payable	\$	4,783	\$	3,501		
Accrued expenses		13,538		12,165		
Deferred revenue		6,260		6,520		
Total current liabilities		24,581		22,186		
Commitments and contingencies						
Stockholders' equity:						
Preferred stock, 1,500,000 shares authorized and no shares issued or outstanding as of June 30, 2015 and December 31, 2014		_		_		
Common stock, \$0.001 par value; 50,000,000 shares authorized; 15,589,844 and						
14,036,680 issued and outstanding as of June 30, 2015 and December 31, 2014, respectively		15		14		
Additional paid in capital		194,596		137,577		
Accumulated deficit		(98,163)		(109,683)		
Total stockholders' equity		96,448		27,908		
Total liabilities and stockholders' equity	\$	121,029	\$	50,094		

# EAGLE PHARMACEUTICALS, INC. CONDENSED STATEMENTS OF OPERATIONS (In thousands, except share and per share amounts) (unaudited)

		Three Mon June		Six Months Ended June 30,			
		2015	2014	2015	2014		
Revenue:							
Product sales	\$	3,730	\$ 350 \$	6,786 \$	1,525		
Royalty income		2,272	1,942	5,525	5,506		
License and other income			3,500	30,000	3,765		
Total revenue		6,002	5,792	42,311	10,796		
Operating expenses:							
Cost of revenue		3,348	1,556	9,296	4,915		
Research and development		5,878	4,545	12,163	8,339		
Selling, general and administrative		5,111	2,673	9,097	4,128		
Total operating expenses		14,337	8,774	30,556	17,382		
Income (Loss) from operations		(8,335)	(2,982)	11,755	(6,586)		
Interest income		8	18	15	25		
Interest expense		(3)	(5)	(4)	(6)		
Change in value of warrant liability		_	_	_	(383)		
Other income	_		35		36		
Total other income (expense)		5	48	11	(328)		
Income (Loss) before income tax benefit (provision)		(8,330)	(2,934)	11,766	(6,914)		
Income tax benefit (provision)		153		(246)	1,295		
Net Income (Loss)	\$	(8,177)	\$ (2,934)	11,520 \$	(5,619)		
Less dividends on Series A, B, B-1 and C Convertible Preferred Stock			_	_	(534)		
Net income (loss) attributable to common stockholders	\$	(8,177)	\$ (2,934)	11,520 \$	(6,153)		
Earnings per share attributable to common stockholders:			·				

Basic	\$	(0.53) \$	(0.21)	\$ 0.77	\$ (0.54)
Diluted	\$	(0.53)	\$ (0.21)	\$ 0.73	\$ (0.54)
Weighted average number of common shares outstanding:					
Basic	15,	546,796	14,020,133	14,900,498	11,455,408
Diluted	15,	546,796	14,020,133	15,876,397	11,455,408

In-Site Communications, Inc. Lisa M. Wilson, 212-452-2793 President