# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 8, 2019

# **Eagle Pharmaceuticals, Inc.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction

of incorporation)

**001-36306** (Commission File Number) **20-8179278** (IRS Employer Identification No.)

50 Tice Boulevard, Suite 315 Woodcliff Lake, NJ

(Address of principal executive offices)

**07677** (Zip Code)

Registrant's telephone number, including area code: (201) 326-5300

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered						
Common Stock (par value \$0.001 per share)	EGRX	The Nasdaq Global Market						

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### Item 2.02 Results of Operations and Financial Condition.

On August 8, 2019, Eagle Pharmaceuticals, Inc., or the Company, issued a press release announcing its financial results for the fiscal second quarter ended June 30, 2019. A copy of the Company's press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in this Current Report on Form 8-K, including the information contained in the press release furnished as Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or the Exchange Act, or otherwise subject to the liabilities of that section, and shall not be deemed incorporated by reference into any of the Company's filings under the Securities Act of 1933, as amended or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

### (d) Exhibits

Exhibit No.		Description	
99.1	Press Release of the Company dated August 8, 2019		
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# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# Eagle Pharmaceuticals, Inc.

By: /s/ Scott Tarriff

Scott Tarriff Chief Executive Officer

Dated: August 8, 2019



#### For Immediate Release

#### Eagle Pharmaceuticals, Inc. Reports Second Quarter 2019 Results

— Q2 2019 net income of \$0.49 per basic and \$0.48 per diluted share and adjusted non-GAAP net income of \$0.86 per basic and \$0.84 per diluted share — Announced clinical development plan for its innovative fulvestrant program intended to deliver maximum estrogen receptor inhibition in patients with

estrogen receptor (ER)-positive breast cancer —

— Pipeline programs advancing on track; Eagle reiterating R&D expense guidance —

WOODCLIFF LAKE, NJ—August 8, 2019—Eagle Pharmaceuticals, Inc. ("Eagle" or the "Company") (Nasdaq: EGRX) today announced its financial results for the three- and six-months ended June 30, 2019. Highlights of, and subsequent to, the second quarter of 2019 include:

#### **Business and Financial Highlights:**

- On August 5, 2019, Eagle announced a clinical development plan, following guidance from the U.S. Food and Drug Administration (FDA), for its fulvestrant formulation, intended to deliver maximum estrogen receptor inhibition in patients with estrogen receptor (ER)-positive breast cancer:
  - · Eagle plans to initiate a pilot study shortly
  - Once the pilot study results are reviewed, a clinical pivotal trial based upon the parameters determined with FDA will be conducted in a target patient population
  - · The pivotal trial is expected to be completed within approximately 12 months of commencing enrollment
- The Company's mid- and late-stage pipeline programs are on track;
- Total revenue for the second quarter of 2019 was \$56.7 million, compared to \$59.3 million in the second quarter of 2018;
- · Q2 2019 BELRAPZO product sales were \$15.4 million, compared to \$8.1 million in Q2 2018;
- · Q2 2019 RYANODEX<sup>®</sup> product sales were \$2.9 million, compared to \$7.2 million in Q2 2018;
- Q2 2019 net income was \$6.7 million, or \$0.49 per basic and \$0.48 per diluted share, compared to net income of \$2.7 million, or \$0.18 per basic and \$0.17 per diluted share in Q2 2018;
- Q2 2019 adjusted non-GAAP net income was \$11.8 million, or \$0.86 per basic and \$0.84 per diluted share, compared to adjusted non-GAAP net income of \$14.7 million, or \$0.99 per basic and \$0.95 per diluted share in Q2 2018;
- During Q2 2019, Eagle purchased an additional \$15.0 million of Eagle common stock as part of its share buyback program; since August 2016, Eagle has repurchased \$168.9 million of Eagle common stock; and
- · Cash and cash equivalents were \$108.1 million, net accounts receivable was \$60.3 million, and debt was \$41.3 million as of June 30, 2019.

"We had another strong quarter; earnings from our bendamustine portfolio have established a solid platform from which to advance our R&D programs and explore additional opportunities to add to our portfolio. Our fulvestrant program looks very promising and we believe our novel formulation has a unique profile that may lead to improved efficacy outcomes for breast cancer patients. With guidance from FDA, we plan to conduct a pilot study shortly followed by a pivotal trial to test our hypothesis," stated Scott Tarriff, Chief Executive Officer of Eagle Pharmaceuticals.

"Moreover, we continue to advance the other assets in our portfolio. We are in discussions with the U.S. military regarding treatment of radiation syndrome, and we also plan to request a meeting with FDA shortly to discuss the regulatory path for our nerve agent indication. We continue to advance EA-111, our intramuscular version of dantrolene," added Tarriff.

"With these initiatives underway, and our pemfexy and vasopressin litigations proceeding as anticipated, we believe we are closer than ever before to unlocking the significant value of the multiple assets in our pipeline. We intend to continue to invest in our research and development programs and align our resources to support the successful launch of our assets, once approved," concluded Tarriff.

#### Second Quarter 2019 Financial Results

Total revenue for the three months ended June 30, 2019 was \$56.7 million, as compared to \$59.3 million for the three months ended June 30, 2018.

Royalty revenue was \$27.3 million in the second quarter of 2019, compared to \$36.3 million in the second quarter of 2018. BENDEKA® royalties were \$26.5 million in the second quarter of 2019, compared to \$34.7 million in the second quarter of 2018. A summary of total revenue is outlined below:

	Three Months I	Ended June 30,
	2019 (unaudited)	2018 (unaudited)
Revenue (in thousands):	(undutited)	(unautiteu)
Product sales	29,437	23,041
Royalty revenue	27,265	36,255
Total revenue	56,703	59,296

Gross Margin was 62% during the second quarter of 2019, as compared to 69% in the second quarter of 2018. The compression in gross margin in the second quarter of 2019 was primarily driven by an increase in BENDEKA product sales to our marketing partner, on which Eagle earns no profit.

R&D expense was \$9.0 million for the quarter, compared to \$15.3 million in the same quarter in the prior year. The second quarter year over year decrease reflects a substantial reduction in fulvestrant expense, partially offset by the cost to bring vasopressin to market. Excluding stock-based compensation and other non-cash and non-recurring items, R&D expense during the second quarter was \$7.8 million.

SG&A expense in the second quarter of 2019 increased to \$17.2 million compared to \$16.0 million in the second quarter of 2018. External legal spend associated with litigation on PEMFEXY<sup>™</sup>, vasopressin and bendamustine and higher stock compensation expense account for the year over year increase. Excluding stock-based compensation and other non-cash and non-recurring items, second quarter 2019 SG&A expense was \$12.4 million.

Net income for the second quarter of 2019 was \$6.7 million, or \$0.49 per basic and \$0.48 per diluted share, compared to net income of \$2.7 million, or \$0.18 per basic and \$0.17 per diluted share in the second quarter of 2018, due to the factors discussed above.

Adjusted non-GAAP net income for the second quarter of 2019 was \$11.8 million, or \$0.86 per basic and \$0.84 per diluted share, compared to Adjusted non-GAAP net income of \$14.7 million or \$0.99 per basic and \$0.95 per diluted share in the second quarter of 2018. For a full reconciliation of adjusted non-GAAP net income to the most comparable GAAP financial measures, please see the tables at the end of this press release.

#### 2019 Expense Guidance

- R&D spend in 2019, on a non-GAAP basis, is expected to be \$32.0-\$36.0 million, as compared to \$38.0 million in 2018.
- · SG&A spend in 2019, on a non-GAAP basis, is expected to be \$51.0-\$54.0 million, as compared to \$43.0 million in 2018.

The guidance provided in this section represents forward-looking information, and actual results may vary. Please see the risks and assumptions referred to in the Forward-Looking Statements section of this press release.

#### Liquidity

As of June 30, 2019, the Company had \$108.1 million in cash and cash equivalents and \$60.3 million in net accounts receivable, \$37.6 million of which was due from Teva Pharmaceutical Industries Ltd. The Company had \$41.3 million in outstanding debt. Therefore, at June 30, 2019, the Company had net cash and receivables of \$127.2 million.

In the second quarter of 2019, we purchased \$15.0 million of Eagle's common stock as part of our share buyback program. Since August 2016, we have repurchased \$168.9 million of our common stock.

#### **Conference Call**

As previously announced, Eagle management will host its second quarter 2019 conference call as follows:

Date	Thursday, August 8, 2019
Time	8:30 A.M. EDT
Toll free (U.S.)	877-876-9173
	З

International

785-424-1667

Webcast (live and replay)

www.eagleus.com, under the "Investor + News" section

A replay of the conference call will be available for one week after the call's completion by dialing 800-839-5685 (US) or 402-220-2567 (International) and entering conference call ID EGRXQ219. The webcast will be archived for 30 days at the aforementioned URL.

#### About Eagle Pharmaceuticals, Inc.

Eagle is a specialty pharmaceutical company focused on developing and commercializing injectable products that address the shortcomings, as identified by physicians, pharmacists and other stakeholders, of existing commercially successful injectable products. Eagle's main strategy is to utilize the FDA's 505(b) (2) regulatory pathway. Additional information is available on the Company's website at www.eagleus.com.

#### **Forward-Looking Statements**

This press release contains forward-looking information within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, and other securities laws. Forward-looking statements are statements that are not historical facts. Words and phrases such as "anticipated," "forward," "will," "would," "may," "remain," "potential," "prepare," "expected," "believe," "plan," "near future," "belief," "guidance," and similar expressions are intended to identify forward-looking statements. These statements include, but are not limited to, statements regarding future events including, but not limited to: the Company's clinical development plan for its fulvestrant formulation, as well as the development efforts for the other product candidates in its portfolio; the Company's expense quidance for fiscal year 2019; the Company's ability to deliver value in 2019 and over the long term;; and the Company's plans and ability to advance the products in its pipeline. All of such statements are subject to certain risks and uncertainties, many of which are difficult to predict and generally beyond Eagle's control, that could cause actual results to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. Such risks include, but are not limited to: whether the Company will incur unforeseen expenses or liabilities or other market factors; whether Eagle will successfully implement its development plan for its fulvestrant formulation or other product candidates; whether the FDA will ultimately approve the products in its pipeline for any indications; whether the Company can successfully market and commercialize its product candidates, including RYANODEX, BENDEKA and BELRAPZO, in the treatment of any indications; fluctuations in the trading volume and market price of shares of the Company's common stock, general business and market conditions and management's determination of alternative needs and uses of the Company's cash resources, all of which may affect the Company's long-term performance and the share repurchase program; the success of our commercial relationship with Teva and the parties' ability to work effectively together; whether Eagle and its commercial partners will successfully perform their respective obligations under their respective agreements; difficulties or delays in manufacturing; the availability and pricing of third party sourced products and materials; the outcome of litigation involving any of our products or that may have an impact on any of our products; successful compliance with the FDA and other governmental regulations applicable to product approvals, manufacturing facilities, products and/or businesses; general economic conditions; the strenath and enforceability of our intellectual property rights or the rights of third parties; competition from other pharmaceutical and biotechnology companies and the potential for competition from generic entrants into the market; the timing of product launches; the successful marketing of our products; the risks inherent in the early stages of drug development and in conducting clinical

trials; that Eagle's redirection of resources to other products in its pipeline may not be successful; and other factors that are discussed in Eagle's filings with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof, and the Company does not undertake any obligation to revise and disseminate forward-looking statements to reflect events or circumstances after the date hereof, or to reflect the occurrence of or non-occurrence of any events.

### **Non-GAAP Financial Performance Measures**

In addition to financial information prepared in accordance with U.S. GAAP, this press release also contains adjusted non-GAAP net income and adjusted non-GAAP earnings per share attributable to Eagle. The Company believes these measures provide investors and management with supplemental information relating to operating performance and trends that facilitate comparisons between periods and with respect to projected information.

Adjusted non-GAAP net income excludes share-based compensation expense, depreciation, amortization of acquired intangible assets, changes in fair value of contingent consideration, severance, non-cash interest expense, expense of acquired in-process research and development, asset impairment charge, restructuring charge and tax adjustments. The Company believes these non-GAAP financial measures help indicate underlying trends in the Company's business and are important in comparing current results with prior period results and understanding projected operating performance. Non-GAAP financial measures provide the Company and its investors with an indication of the Company's baseline performance before items that are considered by the Company not to be reflective of the Company's ongoing results. See the attached Reconciliation of GAAP to Adjusted Non-GAAP Net Income and Adjusted Non-GAAP EBITDA for explanations of the amounts excluded and included to arrive at adjusted non-GAAP net income, adjusted non-GAAP earnings per share amounts, and adjusted non-GAAP EBITDA amounts, respectively, for the three-months ended June 30, 2019.

These adjusted measures are non-GAAP and should be considered in addition to, but not as a substitute for, the information prepared in accordance with U.S. GAAP. The Company strongly encourages investors to review its consolidated financial statements and publicly-filed reports in their entirety and cautions investors that the non-GAAP measures used by the Company may differ from similar measures used by other companies, even when similar terms are used to identify such measures.

#### **Investor Relations for Eagle Pharmaceuticals, Inc.:**

Lisa M. Wilson In-Site Communications, Inc. T: 212-452-2793 E: lwilson@insitecony.com

- Financial tables follow -

# EAGLE PHARMACEUTICALS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (In thousands, except share amounts)

	Ju	ine 30, 2019	Dece	ember 31, 2018
ASSETS				
Current assets:				
Cash and cash equivalents	\$	108,128	\$	78,791
Accounts receivable, net		60,339		66,486
Inventories		11,594		8,304
Prepaid expenses and other current assets		5,598		10,263
Total current assets		185,659		163,844
Property and equipment, net		2,258		2,397
Intangible assets, net		16,843		18,103
Goodwill		39,743		39,743
Deferred tax asset, net		13,949		13,822
Other assets		3,178		694
Total assets	\$	261,630	\$	238,603
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	17,296	\$	9,917
Accrued expenses and other liabilities		29,450		23,519
Current portion of long-term debt		5,000		6,250
Total current liabilities		51,746		39,686
Other long-term liabilities		1,560		_
Long-term debt, less current portion		35,843		38,155
Commitments and Contingencies				
Stockholders' equity:				
Preferred stock, 1,500,000 shares authorized and no shares issued or outstanding as of June 30, 2019 and				
December 31, 2018		_		_
Common stock, \$0.001 par value; 50,000,000 shares authorized; 16,522,196 and 16,504,283 shares issued as				
of June 30, 2019 and December 31, 2018, respectively		17		17
Additional paid in capital		267,479		256,458
Retained earnings		73,885		58,187
Treasury stock, at cost, 2,855,316 and 2,590,258 shares as of June 30, 2019 and December 31, 2018,				
respectively		(168,900)		(153,900)
Total stockholders' equity		172,481		160,762
Total liabilities and stockholders' equity	\$	261,630	\$	238,603
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# EAGLE PHARMACEUTICALS, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In thousands, except share and per share amounts)

Revenue: Product sales Royalty revenue License and other revenue Total revenue	2	9,437 7,265	\$ 2018 23,041 36,255	\$	<u>2019</u> 43,909	\$ <u>2018</u> 33,879
Product sales     S       Royalty revenue     S       License and other revenue     S	2	7,265	\$ ,	\$	43,909	\$ 33 870
Royalty revenue License and other revenue	2	7,265	\$ ,	\$	43,909	\$ 33 870
License and other revenue			36 255			55,079
	5		00,200		53,578	72,043
Total revenue	5	0 =00	—		9,000	
		6,702	 59,296		106,487	 105,922
Operating expenses:						
Cost of product sales	1	8,175	14,074		27,729	21,298
Cost of royalty revenue		3,109	4,485		6,655	9,070
Research and development		8,957	15,265		15,332	32,585
Selling, general and administrative	1	7,228	15,987		35,369	31,153
Restructuring charge		—	7,388		—	7,388
Asset impairment charge		—	2,704		—	2,704
Change in fair value of contingent consideration		_	 (790)		—	 (763)
Total operating expenses	4	7,469	59,113		85,085	103,435
Income from operations		9,233	 183		21,402	 2,487
Interest income		637	1		1,131	27
Interest expense		(665)	(701)		(1,351)	(1,376)
Total other expense, net		(28)	 (700)		(220)	 (1,349)
Income (loss) before income tax (provision) benefit		9,205	(517)	_	21,182	1,138
Income tax (provision) benefit	(	2,480)	3,176		(5,484)	4,137
Net income		6,725	\$ 2,659	\$	15,698	\$ 5,275
Earnings per share attributable to common stockholders:			 			 
Basic	\$	0.49	\$ 0.18	\$	1.13	\$ 0.36
Diluted	\$	0.48	\$ 0.17	\$	1.11	\$ 0.34
Weighted average number of common shares outstanding:						
Basic	13,78	2,720	14,879,040		13,853,580	14,849,449
Diluted	14,15	6,627	15,446,827		14,176,297	15,473,727

# EAGLE PHARMACEUTICALS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (In thousands)

	Six Months End	led June 30,
	2019	2018
Cash flows from operating activities:	¢ 15.000	<b></b>
Net income	\$ 15,698	\$ 5,27
Adjustments to reconcile net income to net cash provided by operating activities:		4 50
Deferred income taxes	(127)	1,53
Depreciation expense	1,005	683
Amortization expense	1,260	1,31
Stock-based compensation expense	11,164	10,040
Change in fair value of contingent consideration	—	(76)
Amortization of debt issuance costs	188	18
Asset impairment charge	_	2,704
Non-cash restructuring charge	—	5,78
Changes in operating assets and liabilities which provided (used) cash:	<del>-</del>	
Accounts receivable	6,147	(15,58)
Inventories	(3,290)	(3,42)
Prepaid expenses and other current assets	4,665	(10,70)
Accounts payable	7,379	6,28
Accrued expenses and other liabilities	4,880	7,83
Other assets and other long-term liabilities, net	(396)	(582
Net cash provided by operating activities	48,573	10,58
Cash flows from investing activities:		
Purchase of property and equipment	(343)	(19
Net cash used in investing activities	(343)	(19
Cash flows from financing activities:		
Proceeds from common stock option exercises	55	6,668
Payments related to employee net option exercises	—	(4,87)
Employee withholding taxes related to stock-based awards	(198)	_
Payment of contingent consideration	—	(15,00)
Payment of debt	(3,750)	(1,250
Repurchases of common stock	(15,000)	(10,519
Net cash used in financing activities	(18,893)	(24,97
Net increase (decrease) in cash and cash equivalents	29,337	(14,41)
Cash and cash equivalents at beginning of period	78,791	114,65
Cash and cash equivalents at end of period	\$ 108,128	\$ 100,24
Supplemental disclosures of cash flow information:	<u> </u>	
Cash paid during the period for:		
Income taxes, net	\$ 2,874	\$ 1,83
Interest	1,221	529

# EAGLE PHARMACEUTICALS, INC. RECONCILIATION OF GAAP TO ADJUSTED NON-GAAP NET INCOME AND ADJUSTED NON-GAAP EARNINGS PER SHARE (UNAUDITED) (In thousands, except share and per share amounts)

		Three Months 2019	Endec	<u>l June 30,</u> 2018		Six Months En	nded	<u>June 30,</u> 2018
		2019		2010		2019		2010
let income - GAAP	\$	6,725	\$	2,659	\$	15,698	\$	5,275
Adjustments:								
Cost of product revenues:								
Amortization expense		225		241		450		506
Research and development:								
Stock-based compensation expense		1,096		1,003		2,239		2,263
Depreciation expense		70		170		139		339
Expense of acquired in-process research & development				600				1,200
Severance				143				398
Selling, general and administrative:								
Stock-based compensation expense		4,286		3,732		8,925		7,77
Amortization expense		405		405		810		81
Depreciation expense		172		171		344		34
Other:								
Non-cash interest expense		94		94		188		18
Change in fair value of contingent consideration				(790)				(76
Asset impairment charge				2,704				2,70
Restructuring charge				7,388				7,38
Tax effect of the non-GAAP adjustments		(1,228)		(3,807)		(2,319)		(5,534
Adjusted non-GAAP net income	\$	11,845	\$	14,713	\$	26,474	\$	22,89
Adjusted non-GAAP earnings per share:								
Basic	\$	0.86	\$	0.99	\$	1.91	\$	1.5
Diluted	\$	0.84	\$	0.95	\$	1.91	\$	1.5
Weighted number of common shares outstanding:	¢	0.04	ψ	0.55	Ψ	1.07	Ψ	1.4
Basic		13,782,720		14,879,040		13,853,580		14,849,44
Diluted		14,156,627		14,879,040		14,176,297		14,849,44
Dialed	9	14,130,027		13,440,027		14,170,237		10,470,72

# EAGLE PHARMACEUTICALS, INC. RECONCILIATION OF GAAP TO ADJUSTED NON-GAAP EBITDA (UNAUDITED) (In thousands)

	Th	ree Months	Ended	June 30,	Six Months E	nded J	June 30,	М	Twelve onths Ended June 30,	elve Months Ended ecember 31,
		2019		2018	 2019		2018	2019		 2018
Net income - GAAP	\$	6,725	\$	2,659	\$ 15,698	\$	5,275	\$	42,326	\$ 31,903
Add back:										
Interest expense, net of interest income		28		700	220		1,349		1,450	2,579
Income tax provision (benefit)		2,480		(3,176)	5,484		(4,137)		11,756	2,135
Depreciation and amortization expense		872		987	1,743		1,999		3,414	3,670
Add back:										
Stock-based compensation expense		5,382		4,735	11,164		10,040		20,206	19,082
Change in fair value of contingent consideration				(790)	_		(763)		_	(763)
Asset impairment charge				2,704			2,704			2,704
Expense of acquired in-process research &										
development		_		600			1,200		500	1,700
Severance		—		143			398		68	466
Restructuring charge		—		7,388			7,388		523	7,911
Adjusted Non-GAAP EBITDA	\$	15,487	\$	15,950	\$ 34,309	\$	25,453	\$	80,243	\$ 71,387
				10						 